

EMPOWER YOUR DISTRIBUTION

Boost sales, reduce costs, and minimize risks in the management of your distribution channels

Polycsense Distribution is designed to provide end-to-end management of any channel: agents, brokers, bancassurance, digital brokers, or insurtech. It gives insurers the flexibility to execute commercial strategies with efficiency, transparency, and complete control.

Seamlessly integrated with Polycsense Sales, it forms the most modern and comprehensive digital sales platform for insurers.

Comprehensive Channel Management

Traditional Channels

- Agents, Producers
- Insurance Brokers
- Brokerage firms
- In-house sales force

Non-Traditional Channels

- Banks and retail partners
- Affinity and sponsorship programs
- Digital brokers
- Cooperatives
- Points of sale and worksites
- Proprietary portals and contact centers

Innovative & Disruptive Channels

- Aggregators and comparators
- Insurtech
- Social media platforms
- MGA/MGU
- Virtual wholesalers
- Embedded insurance models

Key Processes Optimized with Polycsense Distribution

1. Onboarding:

- Complete channel registration with contracts, data, and authorizations.
- Self-service user management for channels.
- Regulatory compliance verification (licenses, credentials, certifications, training).
- Hierarchical distribution networks with multiple commission levels.
- Configurable statuses, approvals, and progression conditions for channels.
- Assignment of dedicated support teams and roles.

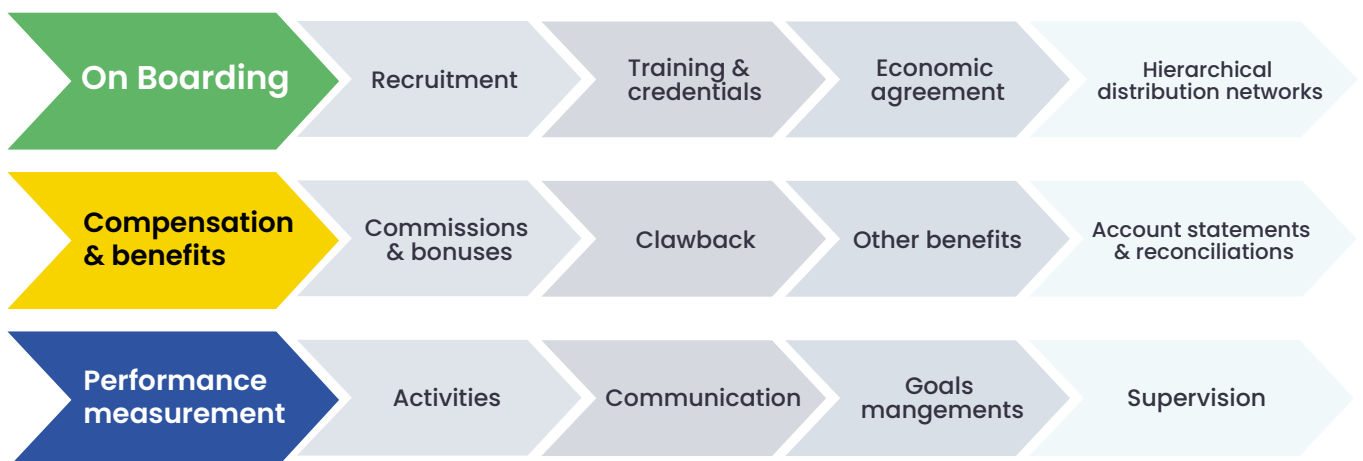
2.Compensation & Incentives

- Complete channel registration with contracts, data, and authorizations.
- Self-service user management for channels.
- Regulatory compliance verification (licenses, credentials, certifications, training).
- Hierarchical distribution networks with multiple commission levels.
- Configurable statuses, approvals, and progression conditions for channels.
- Assignment of dedicated support teams and roles."

3.Performance measurement:

- Real-time monitoring of channel performance against goals.
- Dashboards for channels and supervisors with commercial KPIs and compliance status.
- Transparent tracking of accreditations, renewals, and training validity.
- Automatic calculation of bonuses and rewards based on performance metrics."

Functional Overview



Business Impact:

With Polycysense Distribution, insurers can:

- Digitally automate onboarding, compensation, and performance processes.
- Increase productivity and strengthen channel loyalty.
- Scale distribution strategies with agility and flexibility.
- Ensure compliance and minimize regulatory risks.
- Enhance transparency in compensation processes.
- Reduce administrative costs significantly.

Next Generation Solutions for Insurance Companies